



MANIFEST TRADE

A MONTHLY NEWSLETTER

For the Logistics Industry

DECEMBER 2022 VOLUME 1, ISSUE 22

PROLOGUE

"Celebrate endings—for they precede new beginnings." —Jonathan Lockwood Huie

2022 has ended on a positive note with life returning to normal after 2 years of Pandemic, although towards the end, there were talks of new strain of Covid 19 virus becoming active in some parts of the world. The year continued to see supply chain turbulence with Russia Ukraine War making access to commodities difficult, train strike in US leading to slow freight movement and China shutting down again. It is time to rethink and re-plan supply chain strategies and realign logistics.

Our December issue covers salient features of Express logistics- a sector that is booming in India on the strength of Ecommerce industry. This sector also has seen emergence of many unicorns such a Delhivery, Ecom Express and Xpressbees Smart and sustainable business requires the skills of logistics experts who are not only able to think ahead but move ahead at the speed of light. In addition to rapid transport of goods, express logistics requires distribution platform, fleet management, warehousing, and digital connectivity to goods transportation marketplace. "Speed" is the most critical component of express logistics as delivery times are important not only to buyers, but also to sellers. Searching, analysing, and visualising millions of data points collected daily from the network are important to quickly identify and mitigate network bottlenecks, maintain high levels of transportation efficiency, and improve delivery speed.

We continue with our placement journey with 75% of the batch get selected in good companies. We hope to secure 100% placements in the New Year as per our tradition. I am also happy to note that more students are contributing to Manifest. Please do encourage them by sharing your feedback on their articles.

Finally, I would like to wish everyone a Very Happy, Healthy and Prosperous 2023.

Happy Reading!

LEADERSHIP SERIES

Corporate Journey: Parasuram S Chavakula, Vice President & Head Supply Chain at Hikal Ltd

- Andra University Bachelor of Science -1990-93
- MBA Logistics ,Materials and Supply Chain Management -1997-2000
- HikalLtd-Vice President & Head Supply Chain-May 2021 Present
- Cipla-Head API SCM Head-2018-2021H
- Chematek SpA-Director -2016-2018
- Glenmark Pharmaceuticals-General Manager API PPIC-2013 - 2016
- Various positions-2005 2013
- Cipla-Manufacturing & Planner-2002 2004
- Dr.Reddys-Manufacturing Department-1994 2002

Education and Awards



- Supply Chain Management
- · Strategic Planning
- · Pharmaceutical Industry

Skills









UPSKILLS CORNER

1. Warehouse management in logistics & SCM management

https://www.udemy.com/share/105lsA/

2. Supply Chain for management consultants & business analysts

https://www.udemy.com/share/101Aa2/

3. Supply Chain: Inventory Control & Safety Stock calculation

https://www.udemy.com/share/101Bno/

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AMITY UNIVERSITY

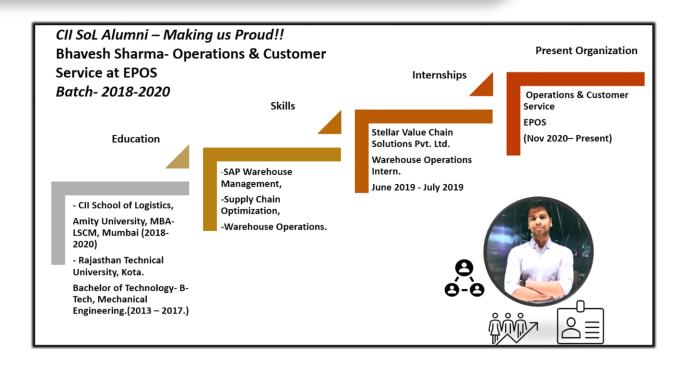


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Its our pleasure to have this "Alumni Connect" stage giving your encounters as a whole and accomplishments to us. Your records convince our young experts at CII School of Logistics. Keep in contact and get empowered industry news, graduated class track and school works out.

Om logistics expands its horizons to accelerate its door-to-door services



Om logistics ltd, a market leader in the segment, in order to accelerate its dor to door express service & further strengthen its warehousing network, has recently inaugurated a new warehouse in anantpur, Andhra Pradesh & a new transport hub at hodal, Haryana. Anantpur & hodal are two strategically important locations for the organization as per the growing industrial area & developments. Om logistics has commenced operations of its new warehouse, further empowering door to door express service at Anantpur, especially to cater for the automobile industry clients. Similarly, Hodal is the new transportation hub of north zone. The new multipoint hub is associated with a 50,000 Sq,ft warehousing facility to cater to the increased express transportation needs.

Global Players in Express Logistics Will Touch the Indian Ground Soon Due to Gst Implementation



Logistics is an integral activity for economic growth as it involves the management of flow of goods from the place of origination to the place of consumption. The sector comprises shipping, port operation, warehousing, rail, road, air freight, express cargo and other value added services. Businesses need logistics services for reaching out to their customers within the tight timelines and delivering products. The express industry, by creating and integrating door to door linkage across domestic and international regions along with shipment tracking facilities, serves the need for time sensitive logistics service. Surface express logistics is the dominant mode of transportation followed by air express in India. Government initiatives to develop infrastructure and implementing new tax regime GST have changed the business.

JOB POSTINGS

DuPont

Logistics Specialist

Accelalpha

Logistics Consultant

Cyient

Assistant Manager Logistics

Unilever

Asst Product manager logistics

Naman Staffing

Executive dispatch & logistics

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Shaheen express Maersk to commence new service for the india-UAE-Saudi Arabia corridor



A.P Moller Maersk will launch a new ocean shipping service 'Shaheen express' starting from November 2022. The Shaheen express will rotate between Mundra, Pipavav, Jebel ali & back to mundra, creating a stable & reliable service for the India- UAE- Saudi Arabia Corridor. The new service will primarily at aim at addressing rising demand for customers trading between the Indian & gulf markets. India -UAE comprehensive partnership agreement entered into force in may 2022, which is steadily boosting the volume of trade between two countries.

Ecom express launches expressplus to enable faster deliveries for e commerce & D2C brands



Ecom express limited, today announced the launch of expressplus, a multi modal shipping product at the back of air transportation, to provide speedy shipment deliveries to the farthest corners of the country. Over the last couple of years, as ecommerce & D2C brands show exceptional growth the need for faster deliveries across categories across fashion & apparel, & beauty is emerging as a success enabler for customer experience. Leveraging the need of the industry, the product has been curated by designing the network that seamlessly connects the country's demand & supply hotspots for a shortened transit time. The D2C market in India is poised to be \$100 billion market in the next 2-3 years, growing anywhere between 40-50% CAGR, & expressplus offering taps into this potential segment for the company.

JOB POSTINGS

Caterpillar

Material Availability
Analyst

ABB

Procurement & Logistics Specialist

Nestle

Shipping & Logistics Executive

White Force group

Air export executive

Vishay Interrechnology Inc

Logistics sourcing analyst expert

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Smartr Logistics launches pan-India ground express service - Wheelex



Smartr Logistics has introduced a unique ground express service – 'Wheelex' offering express door-to-door logistics service in addition to its existing air express (Aerex) products. "Aligning with the government's ambition for India's logistics industry, Smartr introduced Wheelex to provide the best quality services at affordable rates. The National Logistics Policy, announced by the Government in September 2022, aims to streamline and digitize the logistics services in the country and Smartr is addressing the market demands to reduce the overall cost of logistics by utilizing optimum technology for efficient, speedy, and on-time delivery," says Yogesh Dhingra, founder, managing director and chief executive officer, Smartr logistics.

<u>Shadowfax launches Express service to extend</u> <u>same-day delivery solutions</u>



Shadowfax Technologies, India's biggest crowdsourced third-party logistics network for last-mile delivery services, has launched Shadowfax Express to provide D2C brands with same-day e-commerce delivery. The program is currently available in all Indian metro cities. With Shadowfax Express, the logistics platform will extend its delivery services until 11 p.m., offering a variety of pickup time options at an affordable price. Furthermore, as part of the expedited service, Shadowfax will provide air delivery across numerous sites, ensuring same-day and next-day delivery

JOB POSTINGS

Hewlett Packard enterprise

Logistics sourcing analyst expert

Tesa

Supply chain management expert

Medline

System Analyst

Booking Holding

Logistics specialist

Hitachi Energy

Controlling & planning analyst

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Bluedart Express rating: Neutral/Robust portfolio of Air & Ground Cargo offerings



Blue dart express (BDE) commands greater than 50% market share in the organised Air Express segment and has been picking up market share in the Ground Express segment. The company has well-diversified service offerings of Air express (~65% revenue share) and Ground express (~35% revenue share). Despite the challenging last few years, BDE has managed to grow revenue through improved volumes and realisations. Through its dedicated aircraft fleet service, its operations were not as severely impacted as pure road transporters during the pandemic.

Mahindra Logistics completes acquisition of Rivigo's express biz



Integrated logistics services provider Mahindra Logistics (MLL), said that it has completed the acquisition of B2B express business of Rivigo Services. MLL, through its subsidiary MLL Express Services has acquired the business from Rivigo. Integration of Rivigo's network, technology and process capabilities, will strengthen MLL's existing B2B express business and overall customer value proposition, the company said in a statement. Gurgaon based Rivigo, now a brand of MLL Express Services (MESPL), comes in with the capabilities of a pan India B2B express network, a robust client base and a full-service technology suite.

JOB POSTINGS

TE Connectivity

Supply chain analyst

Brainbees solutions

Warehouse executive

<u>Alstom</u>

TCT officer

Dhingra pharma

Warehouse & logistics executive

LINK-

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MOVIN Express expands services to 19 cities



MOVIN Express, a joint venture between UPS and InterGlobe Enterprises, has expanded its Express End-of-day service to 19 new cities and towns, providing faster time in transit in Tier 1 and Tier 2 cities. This expansion takes the network of MOVIN's Express End-of-day services to 47 cities, covering nearly 3000 pin codes, which caters to major commercial production and consumption hubs of India. This latest phase of expansion of operations, supported by tech-driven innovations, has spread MOVIN's services in metros as well as Tier 1 and Tier 2 cities to cater to customers' demands in the ever-expanding B2B logistics space.

India's e-logistics industry to touch USD 9bn by FY26



India's eLogistics sector has become one of the largest and fastest growing logistics market globally and is expected to grow at a CAGR of 35 per cent to reach USD 9 billion industry by FY2025-26. "Multiple segments in India logistics market is addressable by full-stack-tech- enabled logistics service providers. There seems to be great headroom for growth as tech-enabled logistics players venture into adjacent segments such as hyperlocal delivery, express delivery, trucking, and more," it added.

WORD CARD

AOBRD AUTOMATIC ONBOARD RECORDING DEVICE



AOBRD stands for Automatic Onboard Recording Device. It is an electronic or mechanical device used to record a driver's duty status information accurately and automatically as required by Department of Transportation

(DOT) regulations. **AOBRDs** installed must be and synchronized with specific operations of the commercial motor vehicles. At a minimum, device must the record engine use, road speed, miles driven, the date, and time of day.

Gati reports 83% decline in net profit for Q2 FY23 at Rs 7.65 cr



"Integrated logistics firm Gati has reported a 83 per cent decline in consolidated net profit for the quarter ended September 30, 2022 at Rs 7.65 crore as against Rs 45.49 crore in the corresponding quarter last fiscal. The Allcargo Group company reported a 9 per cent increase in the revenues from operations at Rs 435.15 crore as against Rs 399.38 crore, a year ago. The performance for Q2 FY23 is as per our expectations & reflects focus on execution across the organisation in line with our articulated strategy." Pirojshaw sarkari, chief executive officer of gati said.

DHL Express grows footprint in delhi with Faridabad service center expansion



DHL Express, the world's leading international express service provider, has strengthened its network in the Delhi-NCR region with the expansion of Faridabad service center. Inaugurated by John Pearson, CEO, DHL Express, this is DHL Express India's eighth service center in Delhi/NCR region and 53rd in the country. The sustained expansion is in line with the company's commitment of EUR250 million towards infrastructure development across the country. DHL Express has been serving customers in Faridabad since 2014.

WORD CARD

ACAS - AIR CARGO ADVANCE SCREENING



Air Cargo Advance Screening, or ACAS, is a joint initiative between U.S. Customs and Border Protection (CBP) and the Transportation Security Administration (TSA) which has been in force as of June 12, 2019.

The purpose is to enhance air cargo security by targeting and identifying high risk shipments prior to cargo being loaded onboard flights destined to the U.S

<u>Domino's Launches Express Delivery Service in</u> 14 Cities



"I am running a few minutes late; my previous meeting is running over. "India is an important market for us, the largest in terms of market outside the US. We will add about 250 stores every year," Domino's CEO russell weiner said, advising stores globally to learn from India. Domino's India on Tuesday said it will deliver pizza in 20 minutes. Now you can get your favourite pizza delivered in less than half an hour. Domino's pizza – India's largest pizza chain, on Tuesday announced the launch of its 20 minute delivery service across 20 zones in 14 cities

Ecom Express receives timely delivery of two facilities from Welspun One



Mumbai (Maharashtra) (india). November 10 (ANI/newsVoir): Welspun one logistics parks (WOLP), an integrated fund, development, and asset management organisation has successfully delivered two fully operational warehousing facilities to ecom express- an e-commerce focused tech-driven logistics company. The four lakh Sq.ft area facilities are speed across two cities – Bhiwandi in Mumbai & farukhnagar in Haryana. The warehousing facility at farukhnagar, Haryana is a stand alone facility that was developed within seven months from the announcement of its lease.

WORD CARD

CMV COMMERCIAL MOTOR VEHICLE



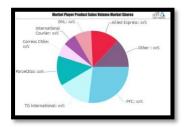
A commercial motor vehicle (CMV) is any vehicle used to transport goods or passengers for the profit of an individual or business. Examples of CMVs include pickup trucks, box trucks, semi-trucks, vans, coaches. buses. taxicabs. trailers and travel trailers. In the United States, a vehicle is labeled "commercial" if it is registered to and its title is owned by a company. Commercial motor vehicles get passengers and goods where they need to go for any given business. The transport itself may be to get people to personal destinations to get employees to workplaces; goods may be moved from one business location to another or direct to individual customers.

<u>Delhivery goes live on ONDC, to launch</u> <u>intercity express parcel delivery</u>



Delhivery, the country's largest fully-integrated logistics provider, announced that it has gone live on the ONDC (Open Network For Digital Commerce) platform. With the launch of its services, sellers will be able to use the full suite of Delhivery services like a full suite of express parcel movement to over 18,000 pin codes across the country. Open Network for Digital commerce (ONDC) is an open-source network.

<u>Domestic Courier, Express, and Parcel Market</u> <u>is Booming Worldwide</u>



Domestic Courier, Express, and Parcel research study defines the market size of various segments & countries by historical years and forecasts the values for the next 6 years. The report is assembled to comprise qualitative and quantitative elements of Domestic Courier, Express, and Parcel industry including market share, market size (value and volume 2017-2021, and forecast to 2027) that admires each country concerned in the competitive marketplace. Further, the study also caters to and provides in-depth statistics about the crucial elements of Domestic Courier, Express, and Parcel which includes drivers & restraining factors that help estimate the future growth outlook of the market.

WORD CARD

ELD - AN ELECTRONIC LOGGING DEVICE



An ELD is an electronic logging device that is used within commercial trucking to provide an accurate and simple means of keeping HOS records that drivers and fleet operators are required by law to maintain.

It's important to recognize that ELDs do not impose an additional layer of regulation on the trucking industry. Instead, these devices are designed to make an already-required daily task easier to perform.

DTDC signs MoU with Aramex to increase global collaboration



DTDC Express Ltd., an integrated express logistics company offering domestic and international delivery solutions, said it had signed a non-binding MoU with Aramex India Private Ltd. to collaborate across multiple avenues to offer reliable and service responsive international solutions to its India-based B2B & B2C customers. "Our agreement recognises the strength of DTDC's network and express delivery capabilities," said Subhasish Chakraborty.

Express and Parcel (CEP) Market Demand Analysis To 2028 Lead By- A-1 Express, BDP, DHL, FedEx



The report presents an in-depth assessment of the Express and Parcel (CEP) Market including enabling technologies, key trends, market drivers, challenges, standardization, regulatory landscape, deployment models, operator case studies, opportunities, future roadmap, value chain, ecosystem player profiles and strategies. The report also presents SWOT Analysis and forecast for Express and Parcel (CEP) investments from 2023

WORD CARD

FAA - FEDERAL AVIATION ADMINISTRATION



The **Federal Aviation** Administration (FAA) is the largest transportation agency of the U.S. government and regulates all aspects of civil aviation in the country as well as over surrounding international waters. Its powers include air traffic management, certification of personnel and aircraft, setting standards for airports, and protection of U.S. assets during the launch or reentry of commercial space vehicles. **Powers** over neighboring international waters were delegated to the FAA by authority of the International Civil Aviation Organization.

OOCL launches new East Africa Express (EAX5) service



HONG Kong's Orient Overseas Container Line (OOCL), a unit of China's Cosco, is to introduce a new East Africa Express (EAX5) later this month to offer express linkage between India, Middle East, and East Africa 'To enhance our network coverage in the emerging markets, we are very pleased to launch a new service East Africa Express 5 (EAX5) in our Asia-Africa network to provide a comprehensive port coverage in the regions. In addition to OOCL's existing loops EAX1/3 /4, this new service will offer direct connections between India Subcontinent / Middle East and East Africa.

TSAW Drones partners with CABT Logistics to accelerate the express logistics ecosystem



With brands trying to deliver products faster, integrating drones into their logistics platform is the need of the hour to drive efficiency. The demand for parcels in the e-commerce and retail sectors, as well as the increasing propensity of consumers for online shopping, are both driving the rapid growth of the worldwide express delivery industry. The millennial generation, high internet penetration, and rising smartphone penetration rates all point to future growth in the e-commerce industry.

WORD CARD

MARITIME COMMISSION



Federal Maritime The Commission (FMC) is an independent U.S. agency responsible for regulating foreign and inter-coastal ocean commerce shipping via U.S. ports. The FMC regulates both VOCCs (Vessel **Operating** Common Carriers) and NVOCCs (Non-vessel Operating Common Carriers).

The purpose of the FMC is to maintain fair competition in ocean transportation for the sake of the shipping public; for example, Flexport uses NRAs to remain FMC-compliant.

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BHAVNA SHARMA PRATIK GHOSALKAR

HUSSAIN NULWALA KANDASIVAM

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- 13. https://sugermint.com/dominos-launches-express-delivery-service-in-14-cities/
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